



Bill Identity

Product Solutions

We deliver Utility Bill Solutions to automate manual processes, improve data visibility, integrity, and control.



Utility Bill Management

Improve data integrity and bill validation, streamline the procurement process, and reduce the overall category bottom line.



Utility Bill Portal

Fast track the transformation of the customer experience, while unlocking a whole new cost point for serving and acquiring customers.



Utility Bill Concierge

A source-to-pay electronic platform that completely digitizes your members energy bill management saving them time and money.



Utility Rebates

Maximize energy efficiency rebates and incentives for a tangible impact on ROI.

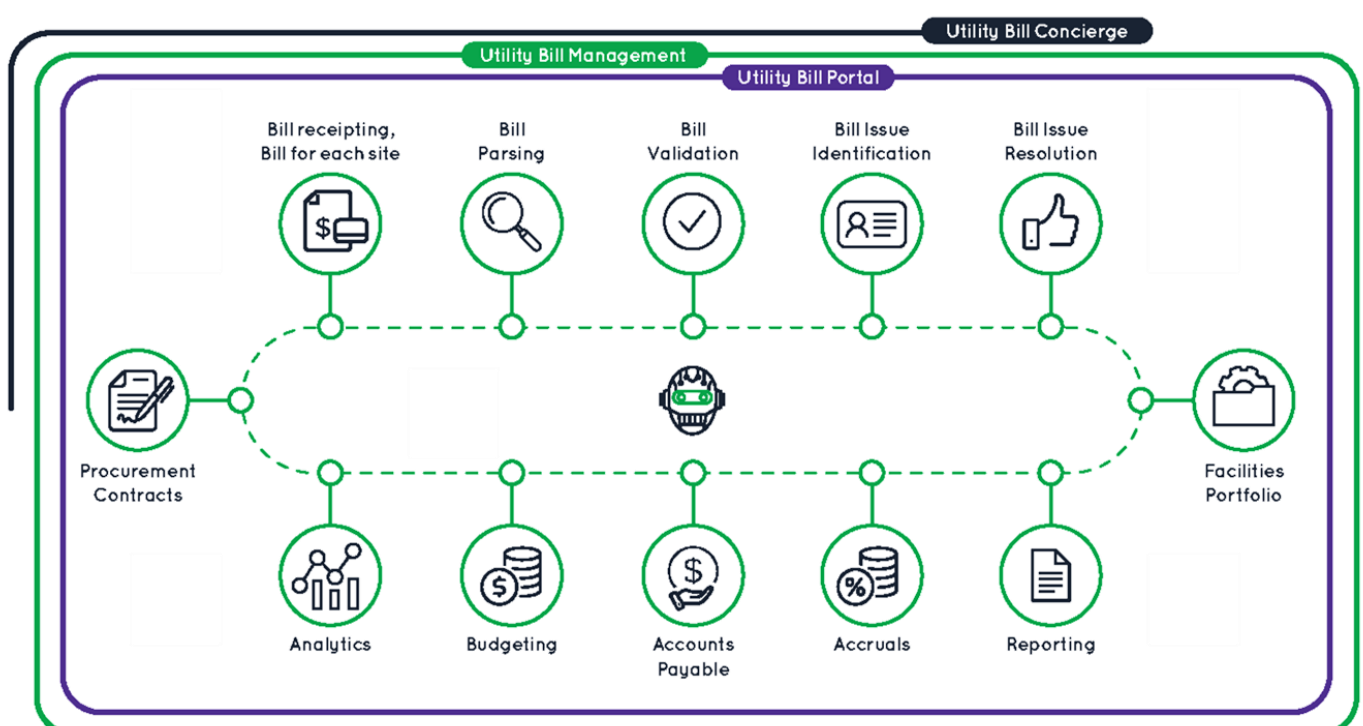
About Bid

Bid has transformed the world of Utility bill management by developing a suite of solutions that leverage robotic process automation (RPA). RPA removes the human intervention required to manage the Utility Bill Management lifecycle by automating these tasks, Bid is the only provider globally to be doing this. This means Bid can offer our client's far greater efficiencies to reduce errors, reducing risk, increasing speed and control of bill processing and providing our clients real-time insights, anywhere, anytime. Other Bill Management providers that rely on manual or semi-manual processes are simply unable to match the efficiencies that RPA can deliver.

Bid Utility Bill Services are already being leveraged by over 100 market-leading brands across Australia, the US, and the UK, and we process more than 440 thousand bills annually.

In a world of volatility and rising prices, Bid has evolved its offering and now offers digitized Utility Bill management solutions to many different business's including multi-site's, Utility Retailers, Facility managers, Third Party Intermediary, Energy Brokers and Large Trusted Brands.

Our Technology Platform





Utility Bill Management

Bid's Utility Bill Management (UBM) Platform is the only cloud-based platform that uses Robotic Process Automation (RPA) and Machine Learning (ML) to validate, pay, and report on high-volumes of data at unparalleled speed. To alleviate the processing burden on your accounts payable and facility management teams, we provide hyper-efficient workflows which facilitate data-driven decision making, saving you both time and money.

Utility Bill Management Benefits

- Bid's Utility Bill Management (UBM) Platform is the only energy management platform with full Robotic Process Automation enabling the processing of thousands of utility bills per minute.
- We simplify the complex energy spend management process for multisite businesses by automating management, payment and validation, providing complete control over the energy spend life-cycle.
- Bid's RPA provides exception management in order to deliver a significant reduction in the number of errors incurred. This provides real-time data which is accurate and instantly accessible, anywhere anytime.
- The platform captures and validates invoices, automates the accounts payable function, provides opportunities to reduce costs, and provides real-time energy and financial information at the touch of a button.
- Our SaaS solution is securely hosted on the Amazon Web Services (AWS) cloud and with data sovereignty, the platform is quick to deploy, with minimal IT integration so customers can be up and running in a matter of weeks.
- Bid's RPA Platform has been automating all aspects of the Utility Bill Management process for years, resulting in hundreds of satisfied customers.

Utility Bill Management Features

- Automate slow, resource intensive utility management, bill processing to payment workflows with RPA technology.
- Built-in utility data completeness checks, quality assurance, and invoice control measures.
- Automatic set and forget millisecond invoice collection, sourced directly from the retailer into the platform.
- Immediately accessible client portal with reporting history and audit-grade data.
- Comprehensive accruals & budgeting automation to drive accuracy and better planning.
- Automated tariff reviews and analytics provide savings opportunities.
- A fully-digitized procurement platform, with unmatched savings capabilities.
- Proactive data validation via instant parsing, validation, and storage, resulting in trustworthy data.



Utility Bill Portal

Bid's Utility Bill Portal is the first cloud-based fully orchestrated Robotic Process Automation (RPA) business customer platform for utility suppliers. RPA-driven digital workers collect, ingest, and validate at scale, utility data and bills at an unprecedented level of speed, accuracy, and cost. Once the data enters the system another layer of RPA-orchestration populates reports, charting, and analytics in the platform user interface, all in real time.

This creates a seamless online experience for water and municipal utilities, energy retailers, and telecommunication companies and their customers. They can quickly log into the utility's branded platform environment to access any bill, report, or data set in less than 1 minute. A live working RPA platform means that if a data point or bill was processed by the system it becomes immediately available.

Benefits of the Utility Bill Management Solution

- The SaaS platform is hosted on the secure AWS Cloud enables for the solution to be easily integrated and configured and onboarding can be achieved in a matter of weeks.
- Integration with data lakes, billing systems or CRM systems, can be easily accommodated with our expert specialist integration team.
- Ability to work with any legacy IT configuration and the rapid programming of the RPA bots enable collection data from any source and format (portals, email, SFTP, EDI, etc.).
- Data is automatically and continuously checked for completeness and integrity at a fraction of the cost and time of alternative approaches.
- Billing errors are proactively resolved before they reach your end user and allows you to resolve any errors before the end user is aware of them, improve client payment performance and NPS.
- Improves end user trust and cost to serve, as validated data is accurate, proactively avoiding time spent manually logging and resolving billing issues.
- Leading cost savings and utility performance analytics capabilities, which allows the utility to gain deeper knowledge of the end user.
- Client service staff can access the exact same historical data set at the same time as the end user, this means that your staff will be better able to resolve more queries, faster.

End user Benefits of the Utility Bill Portal

- Easily gain visibility and access to all historical billing and usage data in just seconds.
- Access to more sophisticated key spend management reporting capability, including value-add insights that will present further cost-saving opportunities.
- End users can easily anywhere, anytime access deep reporting and insights capability that presents them with even more opportunities beyond their utility commodity portfolio to optimize performance.
- Reporting features available cover (but are not limited to) accruals, payables export, budget tracking, emissions reporting, market tracking and alerts, detailed benchmarking in context client query management.
- End users can easily see the same historical energy information as the client service staff, being able to access the exact same data, at the same time, means end user queries can be resolved faster, with less frustration.



Utility Bill Concierge

For large trusted brands looking to help their members save money, reduce time and digitize their energy management efforts you should be considering Bid Utility Bill Concierge.

The integrated energy spend management solution leverages Robotic Process Automation (RPA) to automate your members manual energy management processes. The platform provides ongoing automatic bill collection and data capture and validates energy invoices, to ensure member's ongoing transparency, no more overdue charges, disconnections or bad credit ratings and increases their peace of mind knowing they are getting the best energy rates in market.

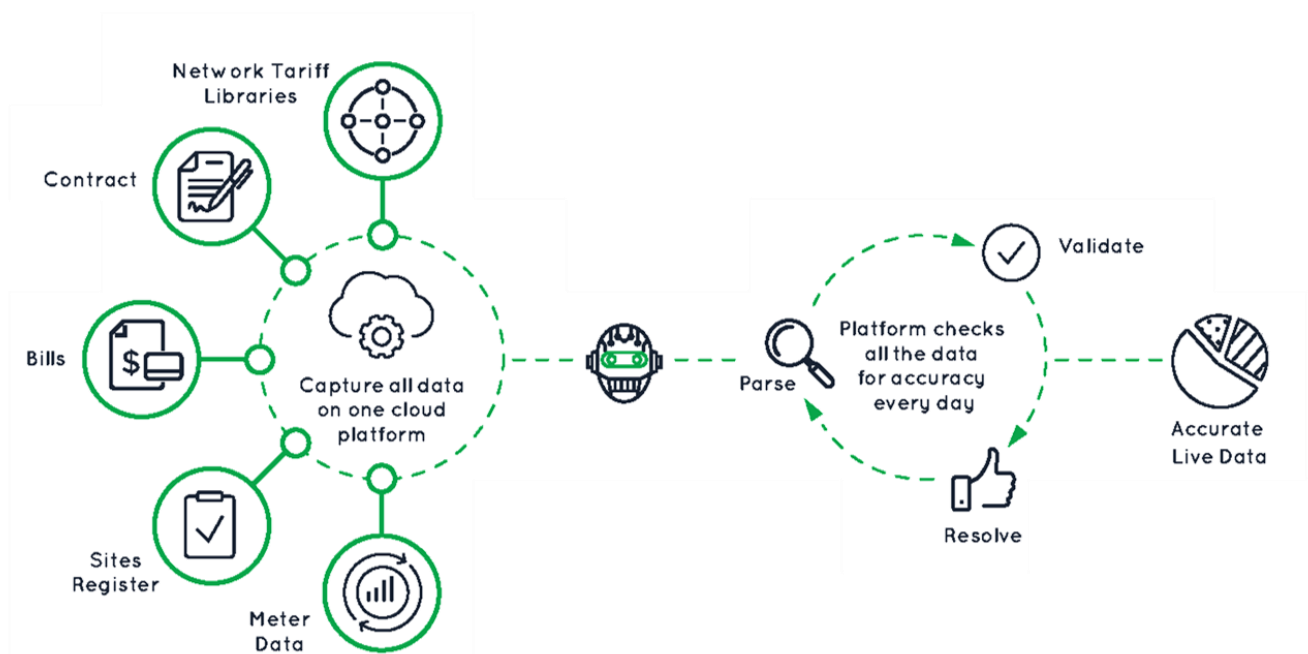
Your large trusted brand will benefit by decreasing the likelihood of member churn, hosted on the AWS cloud, the SaaS is quick to deploy and can be customized with your own branding. No upfront CAPEX is required from you or your members and both you and your members can be up and running in just days.

Benefits to you

- Increase your member's loyalty and decrease churn.
- Reduce one of your members highest business operating costs.
- Easily be able to measure and demonstrate the additional value you have provided to them, which will assist in driving member loyalty and decreasing their propensity to churn.
- Get retailers to compete for your members business
- No cost to you, or your members, ever.
- Customize the platform with your logo for a consistent user experience or use as is.
- Scope to negotiate a commercial agreement to earn additional revenue when a member purchases energy from a retailer.

Benefits to your members

- Save many manual hours spent on energy management.
- Extra time to spend on higher-value tasks that boost your members bottom line.
- Cheaper energy deals when all retailers are invited to compete for your business.
- Streamlined, open and transparent contracting process (for initial contract and then annual events) with no retailer commercial arrangements, no commissions and no conflict of interest.
- Retailers are charged an acquisition transaction fee if they successfully win your bid.
- No cost to you, ever.





Utility Rebates

Lower your costs while improving energy efficiency. bids Utility Rebates, will find you the right rebate and incentive program to maximize your return.

Since 2001, the RealWinWin division of Bill Identity continues to be the industry pioneer for Rebate Administration (TM) and had the leading reputation with customers and utilities with over 125 of the largest brands. Our comprehensive application management system tracks every milestone; from pre-approvals and site-inspections, to custom negotiations and check expediting. Our service delivery covers the United States and Canada, all project types (new construction, retrofit, renovations, etc.) and all energy-efficient technologies.

Utility Rebates Benefits

- Bid's Rebates team carefully manages the complex and time-intensive rebate acquisition process: from early-stage budgeting guidance through to pre-approvals, site inspections, final applications, and check expediting.
- We assist in offsetting the cost of upgrading your equipment to energy-efficient equipment, including lighting, HVAC, food-service equipment, motors, drives, refrigeration and much more.
- Identifying rebates in advance, gives you the opportunity to see the ROI before the initiative is even approved. This allows CapEx dollars go further, while also freeing up valuable internal resources.
- An outsourced alternative for high-volume and/or high-velocity efficiency upgrades, we can relieve the burden for energy, construction, and facility departments who do not have the time to chase rebates.

Utility Rebates Features

- Early-stage budgetary consulting, including rebate estimates
- Prototype reviews to establish baseline efficiency
- Project scheduling and implementation guidance
- Custom rebate and incentive negotiations to maximize dollars
- Comprehensive end-to-end application management
- Pre-approval confirmations
- Utility site-inspection coordination
- Coordination with installation vendors and contractors
- Rebate capture
- Check expediting



A global Utility Bill platform

We have offices in Australia, United States and the United Kingdom, and service Europe, New Zealand, Asia Pacific and Canada. Bid is already delivering Utility Bill Solutions to over 100 leading and complex businesses that have automated manual processes to improve data visibility, integrity, and control.

Why should you consider Bill Identity solutions?

A trusted and innovative partner

Our work speaks for itself. Bid has been acknowledged by Digital Utilities for Best Client Innovation 2020, the Australian Financial Review Most Innovative Company in 2019 and 2020,

Best in Class Service

We make manual Utility Bill Expense Management a thing of the past, creating value out of every bill. Our dedicated team of professionals provides a top-tier, customer-focused experience from the initial sales process on through to onboarding and account management.

A Knowledgeable Provider

Bid provides trusted automated solutions to the complex Utility Bill Management process. We aim to be the preferred RPA Utility Bill Management provider in every market we serve. Evolving our product offering to provide an enhanced digital experience for utilities and their clients, Bid offers agile and seamless solutions to deploy in the utility supply chain.



'We saved over \$40,000 with our last annual tariff review'
Salvation Army



By optimising our network tariffs and incremental reviews as part of our annual tariff review, these savings alone more than pay for our annual licencing fees.
Toll Holdings.



Helping business do bills better

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